



Mosaic's Procurement Digital Journey

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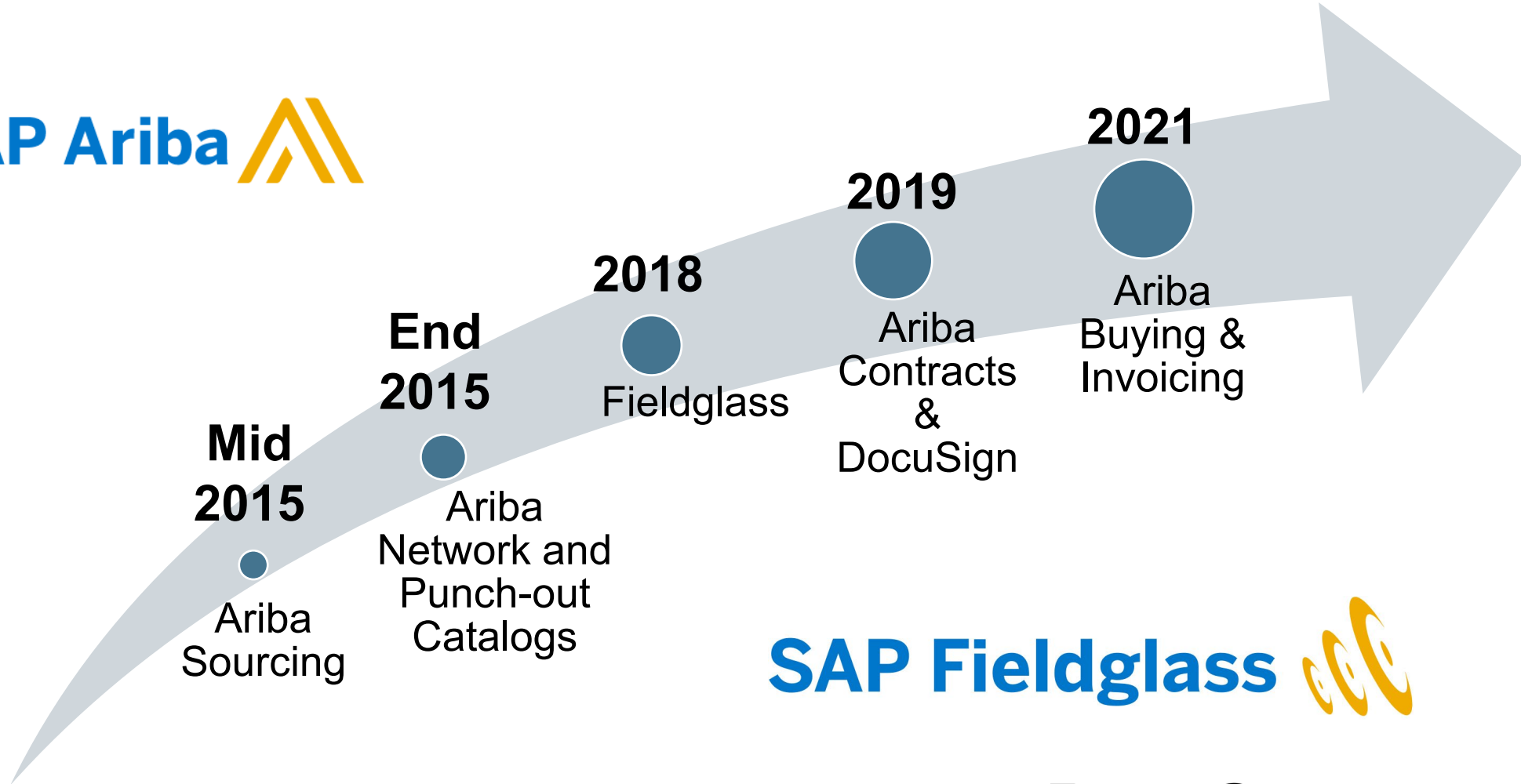
Director Procurement Operations & Services NA

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Source to Pay Automation

SAP Ariba 



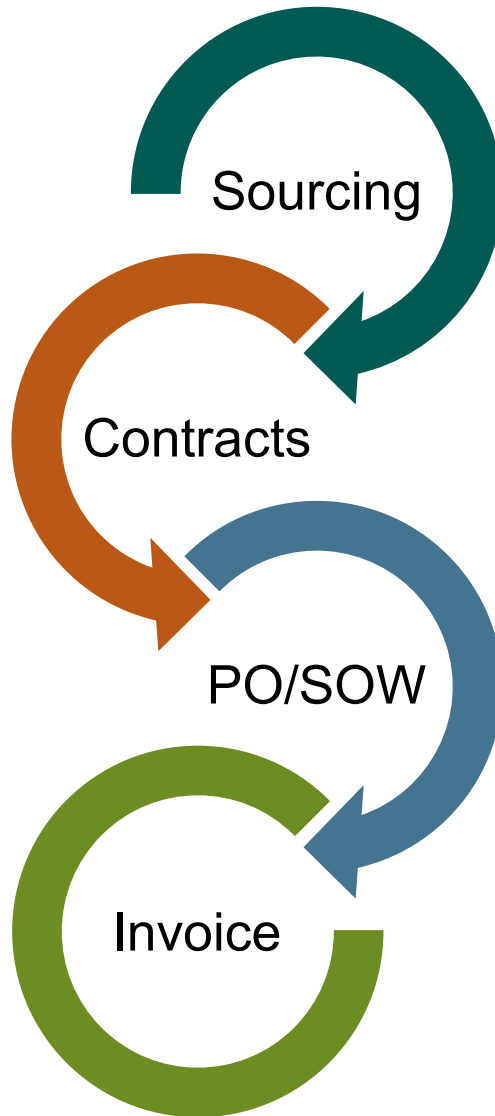
SAP Fieldglass 

DocuSign®

Mosaic® 

- Approval workflow
- Notification of expiring contracts
- Timely Electronic signatures
- Contract repository
- Track rebates
- Internal/external document sharing

- Invoice accuracy
- Contract compliance
- Payment status transparency
- More timely invoicing for services

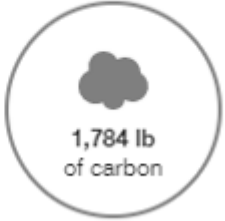


- Track & report sourcing activities
- Visibility to stakeholders
- Transparency to suppliers
- Analyze benefits of bidding

- E-quote functionality
- Better buying experience
- Order status visibility
- Improved order accuracy
- Electronic order collaboration
- Rate analysis
- Spend tracking by project

Sourcing	Contracts	Catalogs	Ariba Buying	Fieldglass	Invoicing
<ul style="list-style-type: none"> • 2,100 bidding events • >\$500M bid 	<ul style="list-style-type: none"> • 500 contract workspaces including 150 EGP renewals • Signatures < 1 day average 	<ul style="list-style-type: none"> • 36 punch-out catalogs • 16 CIF catalogs 	<ul style="list-style-type: none"> • >95% automation • 1991 suppliers • 120K PO's • 1M PO lines 	<ul style="list-style-type: none"> • 280 suppliers • >\$500M spend • 50% services on FG 	<ul style="list-style-type: none"> • 175K electronic invoices

DocuSign Environmental Impact



MRO Warehouse Automation

Digital Solutions

- RFID enabled warehouses
- Vending Machines with auto generated PO's
- Automated inventory counting tools

Benefits

- Improved inventory accuracy
- Reduced shrinkage and waste
- Optimized inventory levels
- Process efficiencies



What's Next?

Mobile solutions

Count automation technology

Automated receiving

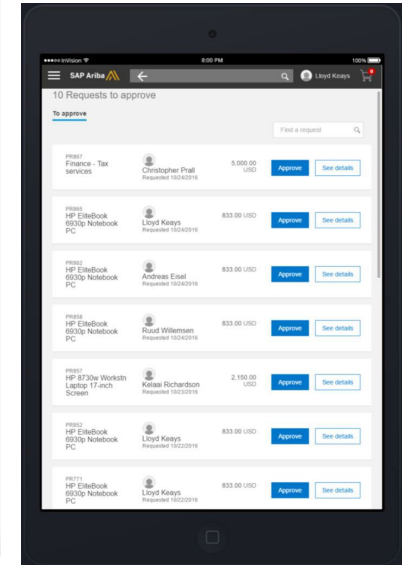
Verification of contractor hours

Repairable spares tracking

Diverse supplier reporting

Robotics Process Automation

Improved analytics



“Change has never happened this fast before, and it will never be this slow again.”

~ Graeme Wood

“If you’re not changing, you’re not growing.”

~ Gail Sheehy



Mosaic[®]

The logo graphic consists of four colored rectangular blocks arranged in a staggered, overlapping pattern. From top-left to bottom-right, the colors are teal, orange, yellow, and light green. Each block is slightly offset from the one below it, creating a sense of depth and movement.